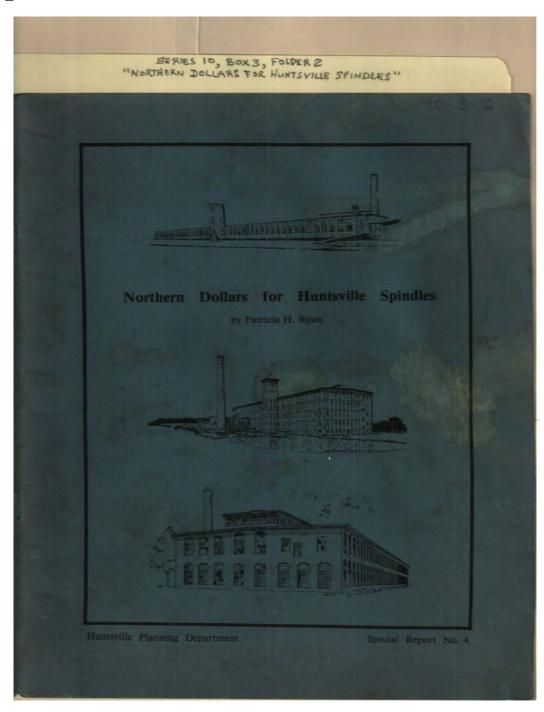
Image 1 r10_03-02-000-0037 <u>Contents Index About</u>



Names:

Ryan, Patricia H.

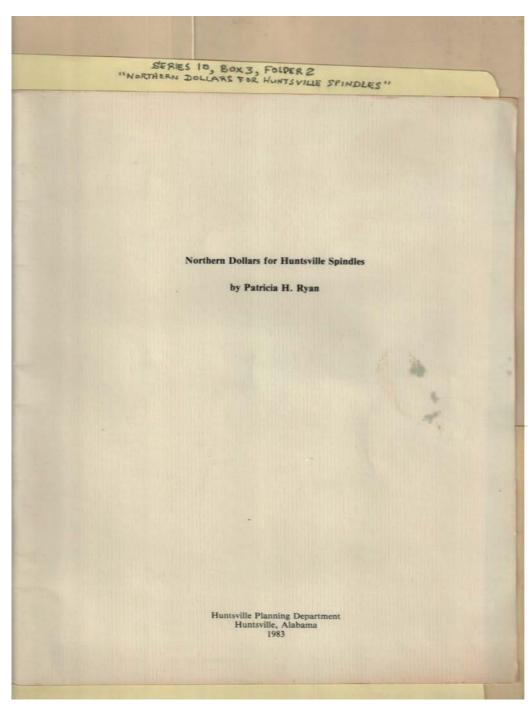
Northern Dollars for Huntsville Spindles

Places:

Huntsville, AL

Types:

Image 2 r10_03-02-000-0038 Contents Index About



Names:

Ryan, Patricia H.

Northern Dollars for Huntsville Spindles

Places:

Huntsville, AL

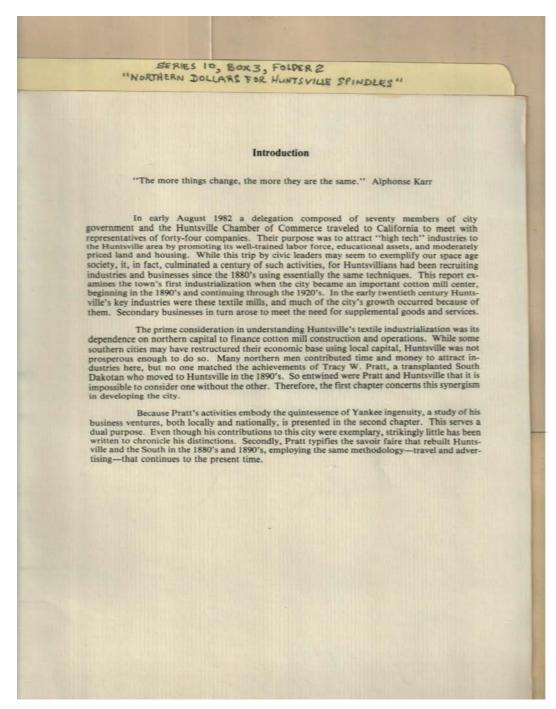
Types:

report

Dates:

1983

Image 3 r10_03-02-000-0039 <u>Contents</u> <u>Index</u> <u>About</u>



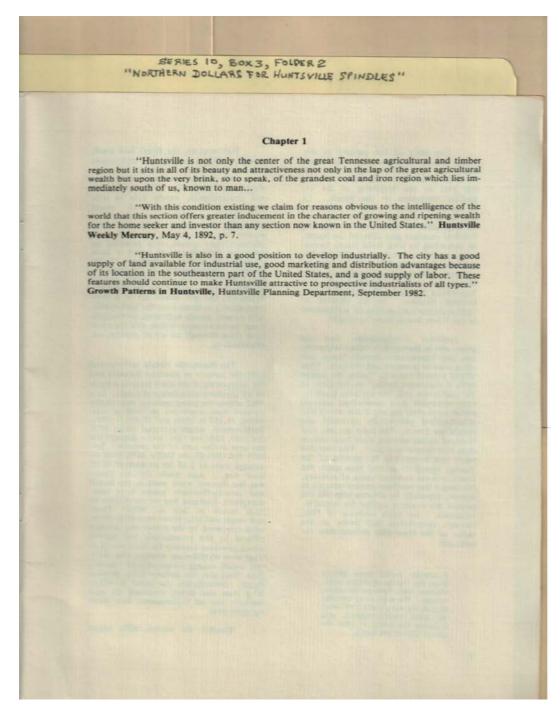
Names:

Karr, Alphonse

Pratt, Tracy W.

Types:

Image 4 r10_03-02-000-0040 <u>Contents</u> <u>Index</u> <u>About</u>



Types:

Image 5 r10_03-02-000-0041 <u>Contents</u> <u>Index</u> <u>About</u>

SERIES 10, BOX3, FOLDER 2 "NORTHERN DOLLARS FOR HUNTSVILLE SPINDLES"

The story of the poverty of the South during Reconstruction has often been told. By 1880 the region was ripe for development and many historians affix this year as the beginning of the industrial revolution in the South. In an economic sense, the end of a depression in 1879 enabled northern and British capitalists to seek new investments. Political elections also affected the South, In upholding its long Solid South Democratic tradition, Southerners endured Republican Reconstruction only to have an apparent 1876 presidential victory by their Democratic candidate snatched away by a Republican in a hotly disputed and questionable election. In the election of 1880 southern anticipation of a Democrat in the White House came to naught.

Another development, and the prime one in Huntsville's industrialization, was that Southerners actively began pursuing outside investors and industry. They rallied around the cry, "bring the cotton mills to the cotton fields," as they came to the realization that the agrarian tradition only cemented their antebellum colonial status upon their region; if the North had industrialized successfully, so could and should the South. The most obvious way involved manufacturing their local cotton crop into threads and yarn. The intended result was to emulate the success of the Yankee entrepreneur and thus carry the South into the national realm of industry. No longer was northern money rejected as tainted, especially by citizens who did not possess the requisite capital for initial investments. An open embrace of Northerners nevertheless had limits, as the editor of the Huntsville Independent announced:

Huntsville wants more people from the North—manufacturers, business men, farmers, investors, tourists. We want more banking capital; we want a street railroad; we invite correspondence, and welcome the world to view the Queen City of the South.

Furthermore, the South had much to offer. Water power was inexpensive and readily available, building costs were low, and most important—labor was cheap and plentiful. Tenant farmers and mountaineers, barely able to subsist on their worn-out land, would work long hours for low wages. Economically, this group, which had been written out of southern society by the planter/slavery system, now provided an attractive inducement—to uplift a local economy by giving employment to the otherwise unemployable of the area, along with their wives and children, and by providing a sure market for local cotton. Moreover, the mill would act as a civilizing agency to those from the backwoods. Mill owners merely redirected paternalism from slaves to poor whites and thus rescued them through an act of charity, i.e. employment.

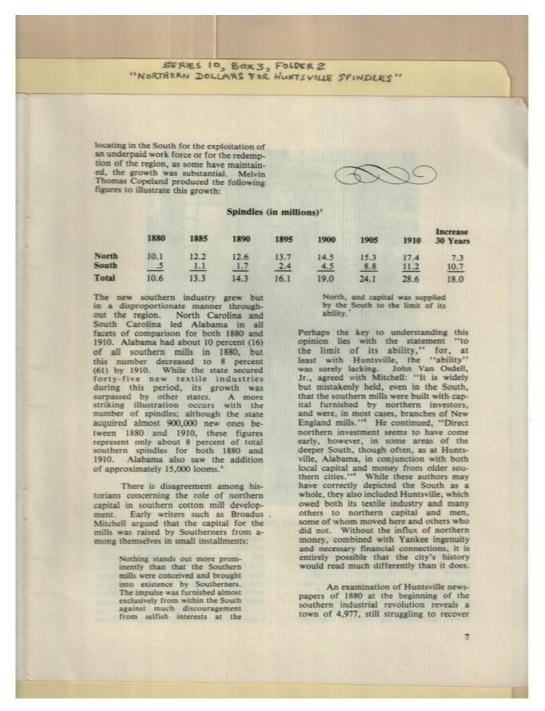
The Huntsville Herald underscored both the poverty of southern laborers and the burgeoning of the labor force in a study of all southern manufactured goods. In a 1902 article the paper reported that 10,019 persons were employed in 1880 in Alabama, 31,137 in 1890, and 52,902 in 1900. Furthermore, wages averaged about \$250 for 1880, \$350 for 1890, and a dismal \$285 per year at the turn of the century. Locally for 1892-93 the Dallas Mills paid an average wage of \$.68 for an average 10.65 hour day. And while sixty-six hours was the shortest work week in the South and seventy-five-hour weeks were commonplace, Alabama had no restrictions to limit hours as late as 1930. These low wages and long hours were only somewhat tempered by the goods and services offered by the paternalistic mill system which provided housing for their workers. That over 40,000 men, women, and children would accept unquestionably boring jobs illustrates the penury these persons faced. Nevertheless the belief is widely held that the living standard of mill workers was an improvement over their agrarian past.

Whether the cotton mills began

6

Types:

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Names:

Mitchell, Broadus

Van Osdell, John, Jr.

Types:

Image 7 r10_03-02-000-0043 <u>Contents</u> <u>Index</u> <u>About</u>



Names:

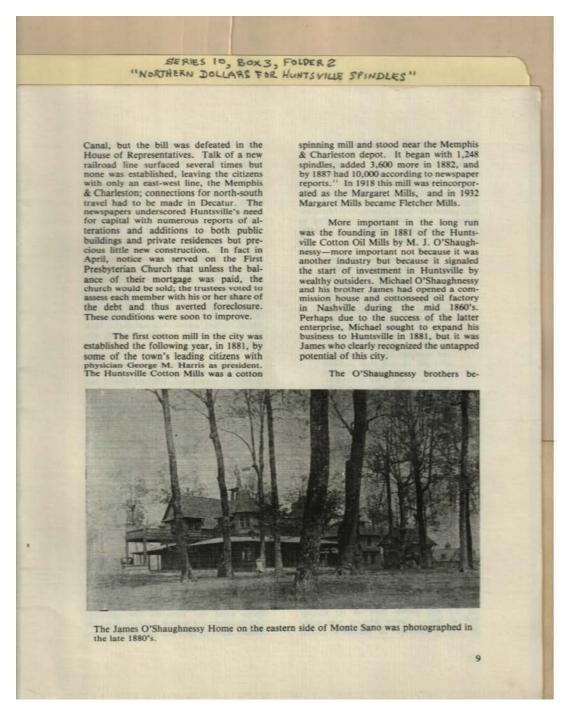
Britten, Austin

O'Shaughnessy, Michael

Types:

photograph

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Names:

Harris, George M.,

Dr.

James O'Shaughnessy Home O'Shaughnessy, James O'Shaughnessy, Michael

Types:

photograph

report

Dates:

1880

Series 10, Box 3, Folder 2 **Frances Cabaniss Roberts Collection:** Ryan, Patricia H., "Northern Dollars for Huntsville Spindles" Report, 1983

r10 03-02-000-0045 Image 9 Contents Index **About**

> SERIES 10, BOX 3, FOLDER 2 "NORTHERN DOLLARS FOR HUNTSVILLE SPINDLES"

came enthusiastic supporters of Hunts-ville, and they possessed the requisite capital, experience and connections to effect a major transformation in both the town's economy and its aspirations. In 1886 they organized the North Alabama Improvement Company composed of eighteen prominent local citizens, two Memphis investors, and themselves. According to the incorporation papers, the general purpose of the company:

> is the improvement and development of the material resources of North Alabama. The nature of the business it proposes is as follows, namely, to encourage, promote, procure, and secure imigration to North Alabama of the best and most skilled class of persons from all industrial pursuits, to own, buy, sell, lease pursuits, to own, buy, sell, lease or hire as the case may be and mortgage all kinds and des-criptions of real and personal property, to mine coal, iron and other minerals, to act as commis-sioner agent in negotiating loans or mortgages as pledges of prop-erty on personal security, to own, buy, build, operate, and lease hobuy, build, operate, and lease hotels and other improved real estate, to quarry rock, granite, marble and any other materials, to sink oil wells, and to construct, buy, own, operate and lease in connection with any of said branches of business one or more railroads, tramways, turnnikes or canals. turnpikes or canals.

The capital stock was to be \$50,000.12

The Huntsville businessmen involved in this venture were drawn from var-ious professions, some perhaps deemed unlikely candidates as developers by to-day's standards. J. J. Dement and G. M. Harris were physicians, while C. H. and W. L. Halsey were grocers. A. B. Jones served as president of the Huntsville Female College; Archibald Campbell headed the dry goods firm of A. Campbell & Son. Henry McGee was owner and proprietor of McGee's Hotel,

and John L. Rison was a druggist. J. R. Stevens and William Rison were bankers; Milton Humes was the group's sole attorney. Robert E. Coxe and W. P. Newman ran insurance agencies, and W. P. Newman ran insurance agencies, and Newman also sold and developed real estate. Ernest Dentler advertised as a confectioneer who also sold musical instruments and fireworks. W. F. Struve operated a saloon while J. B. Laughlin was an undertaker and furniture salesman. A. W. McCullough served as a court clerk; A. F. Murray's bookstore also offered stationery and jewelry. It is not known how much each invested, but the point to be drawn is that the North Alabama Improvement Company culled its membership not from politicians and developers but from the community as a whole, cutting across socio-economic lines for the purported benefit of every cit-

The O'Shaughnessy brothers, on the other hand, were true businessmen. As previously mentioned, Michael owned two cottonseed oil factories. James was in-volved in the development of Pensacola, Florida, and Brunswick, Georgia, as port cities and in the building of southern railroads. He was a founder of a car-pet and rug company and an organizer of a group to invent a new cotton pickof a group to invent a flew cotton pick-er. His most ambitious venture involv-ed Nicaragua. From the Nicaraguan gov-ernment he purchased the franchise, for \$100,000, to construct a canal through that country. O'Shaughnessy organized the company with a capital stock of \$60,000,000 to dig the canal, but the plan was aborted when the United States government decided to build the Panama

Unfortunately, neither brother could be considered a permanent Huntsvillian although both owned residential properties in the city. Michael built "Kildare" (also known as the McCormick House at 2005 Kildare Street) and resided there until the turn of the century. James purchased several hundred acres on Monte Sano in 1885 for his home, which

10

Names:

Campbell, Archibald Coxe, Robert E. Dement, J. J. Dentler, Ernest Halsey, C. H.

Halsey, W. L.

Types: report Harris, G. M. Humes, Milton Jones, A. B. Laughlin, J. B. McCullough, A. W. McGee, Henry

Murray, A. F. Newman, W. P. North Alabama Improvement Co. O'Shaughnessy, James

O'Shaughnessy, Michael Rison, John L. Rison, William Stevens, J. R. Struve, W. F.

Image 10 r10_03-02-000-0046 Contents Index About



Names:

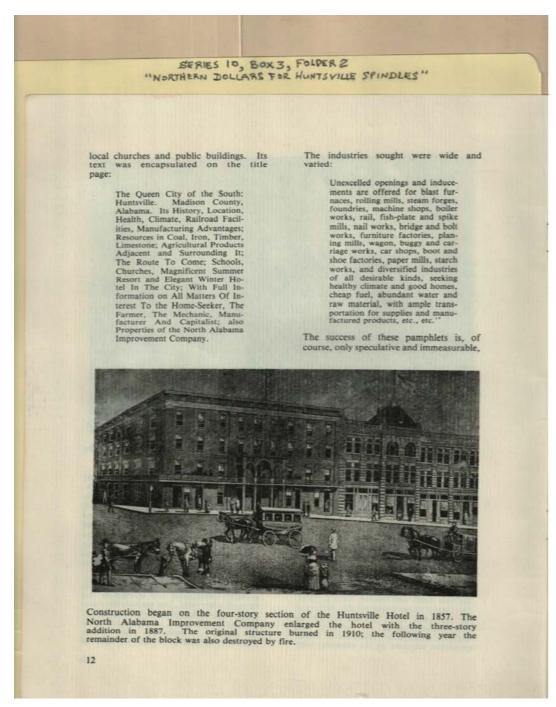
Monte Sano Hotel O'Shaughnessy,

James

Types:

photograph report

Image 11 r10_03-02-000-0047 <u>Contents</u> <u>Index</u> <u>About</u>



Names:

Huntsville Hotel

Types:

painting

Dates:

1887

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Names:

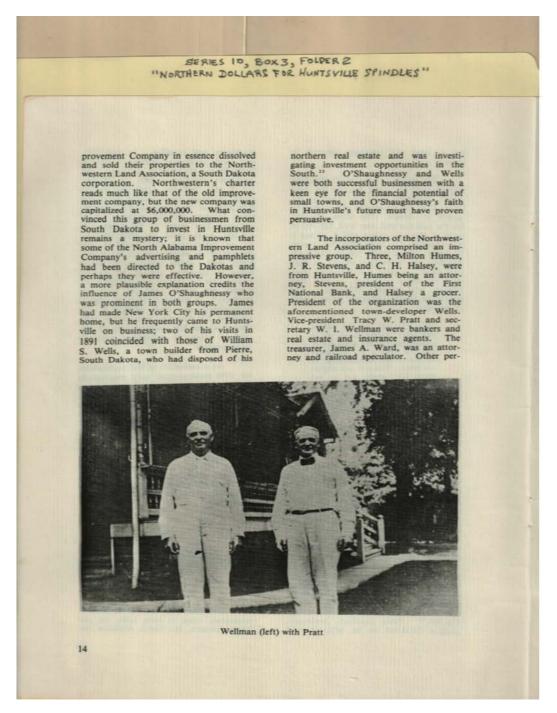
Dallas, Trevor B. Fogg, G. M.

Milliken, S. M.

O'Shaughnessy, James O'Shaughnessy, Michael

Types:

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Names:

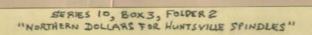
Halsey, C. H. Humes, Milton

O'Shaughnessy, James Pratt, Tracy W. Stevens, J. R. Ward, James A. Wellman, W. I. Wells, William S.

Types:

photograph report

Image 14 r10_03-02-000-0050 Contents Index About



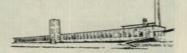
sonel included Frank R. Pettigrew, a U. S. Senator for South Dakota, and the state's governor, A. C. Melette. James O'Shaughnessy was a charter member as was P. C. Frick, a grocer of Cedar Rapids, Iowa.¹⁴ Not only did these men seek economic opportunities in Huntsville, but Wells, Wellman, and Pratt made this their permanent place of residence. And it was this troika, notably Pratt, who primarily set Huntsville's course for the next fifty years.

Wells, a native of Elmira, New York, was born in 1839 but died in 1900, thereby limiting his contributions to Huntsville to an eight year period. Nevertheless, he served as president of the Northwestern Land Association and founded and managed the Union Investment Company to develop city property. He was active in the chamber of commerce, a director of the Farmers and Merchants Bank and head of W. J. Bennett & Company, a livery firm. Wells, his wife Emma, and son Glenn constructed numerous and much-needed rental houses in the East Huntsville Addition. Aside from assessing Well's death as "a public calamity," his obituary maintained that "by trade he was a druggist—by adoption he was a banker, real estate agent, promoter, contractor, builder, stock raiser, and liveryman."

Williard I. Wellman (1852-1922) was associated with the Farmers and Merchants Bank, having served as its first president in 1892. He also functioned as chairman of the state Republican Party in the early twentieth century. He held virtually all of the stock in the Spring City Furniture Company in West Huntsville, and about half of the International Slack Copperage Sales Agency, a \$100,000 corporation that bought and sold real estate throughout the country. The local real estate firm of Boyd & Wellman actively subdivided lots and constructed housing for rent or sale to the middle class. His parents, L. R. and Mary A. Wellman, were equally involved with Huntsville and the Northwestern Land As-

sociation. In late 1892 the senior Wellman purchased over \$63,000 worth of lots in the East Huntsville Addition from the group. Wellman attended the University of Minnesota in 1876-77 and then apparently moved to Pierre, where he linked up with Tracy Pratt.

Pratt was born in 1861 in Minnesota; his father was a bank clerk. Little is known of Pratt's business activities before his move to Huntsville. The cover of the 1890-91 Pierre City Directory cites Pratt & Wellman as proprietors of the Dakota Central Bank and sole owners of four additions to the City of Pierre. Another listing tells of the Pratt & Wellman Real Estate and Insurance Agency. Also on the cover is an advertisement for the North Western Land Association, owners of the Wells Addition with a capital stock of \$100,000.



West Huntsville Cotton Mills

A few months after Pratt's arrival in Huntsville, he announced the formation of Huntsville's third cotton mill. It was known as the West Huntsville Cotton Mills but was often called the Coons and Pratt Mills. The capital stock was \$100,000. To raise the first half of his capital, Pratt sought familiar sources. Joshua C. Pierce, president of the bank with which his father was associated, pledged \$12,500. A like amount was subscribed by both Albert Voorhies, not recognizable as a local figure, and Tracy Pratt. Joshua Coons, formerly associated with the Huntsville Cotton Mill, also put up \$12,500." The mill was constructed at the corner of 9th Avenue and 8th Street, one block west of Triana Boulevard; the building is still extant and today houses the Huntsville Warehouse Company. In the 1890's this area lay outside the city limits and

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Names:

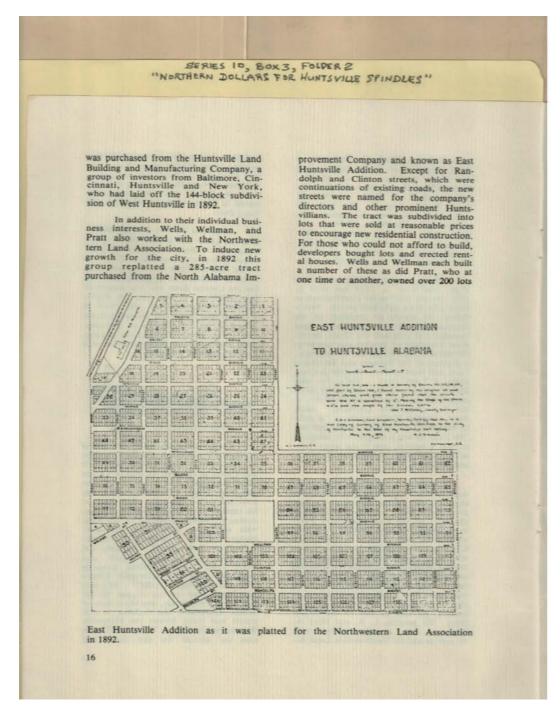
Bennett, W. J. Boyd, Coons, Joshua Frick, P. C. Melette, A. C.

Types:

report

O'Shaughnessy, James Pettigrew, Frank R. Pierce, Joshua C. Pratt, Tracy W. Voorhies, Albert Wellman, L. R. Wellman, Mary A. Wellman, Willard I. Wells, Emma Wells, Glenn Wells, William S.

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Names:

East Huntsville Addition Pratt, Wellman, Wells,

Places:

Huntsville, AL

Types:

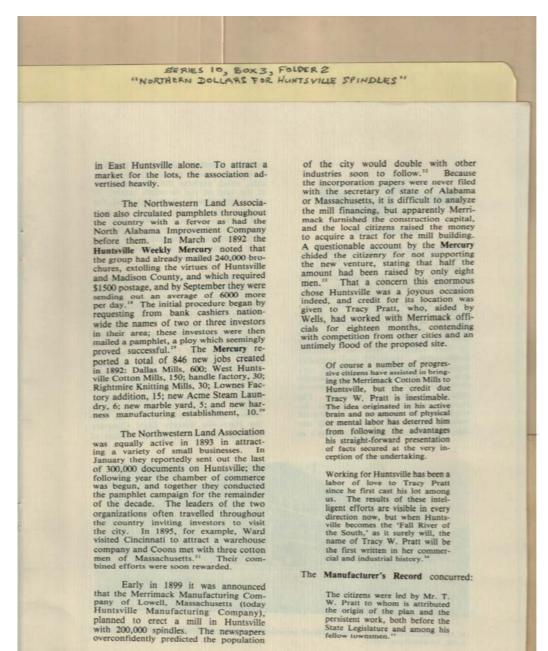
map

report

Dates:

1892

Image 16 r10_03-02-000-0052 <u>Contents</u> <u>Index</u> <u>About</u>



Names:

Coons, Joshua

Northwestern Land Association Pratt, Tracy W. Ward, James A.

Wells,

17

Types:

Image 17 r10_03-02-000-0053 <u>Contents</u> <u>Index</u> <u>About</u>



Names:

Pratt, Tracy

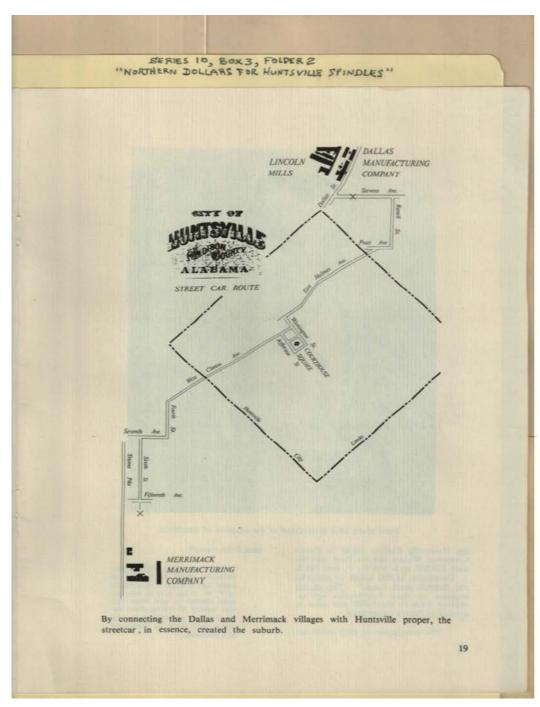
Streetcar on Clinton Street Thompson, N. F. Waters, John F.

du Pont, T. Coleman

Types:

photograph

Image 18 r10_03-02-000-0054 Contents Index About



Names:

Street Car Route

Places:

Huntsville, AL

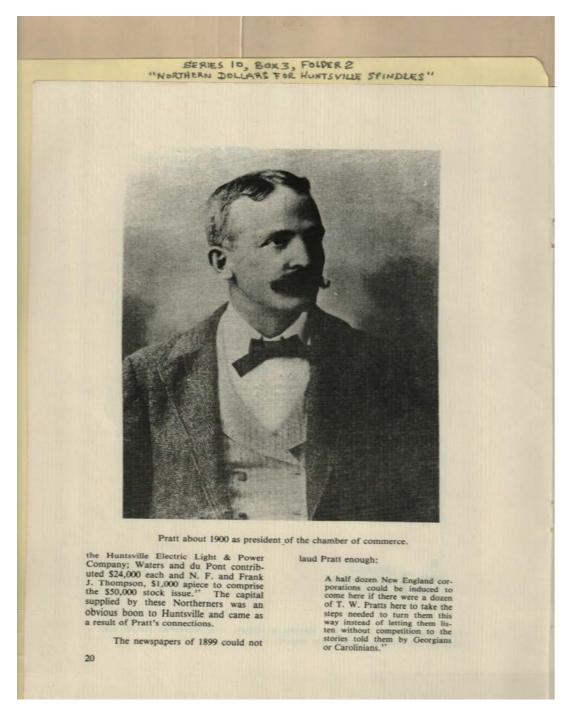
Types:

map

Dates:

1899

Image 19 r10_03-02-000-0055 <u>Contents</u> <u>Index</u> <u>About</u>



Names:

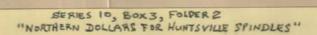
Pratt, Tracy W. Thompson, N. F. du Pont, Thompson, Frank J. Waters,

Types:

photograph report

Dates: 1900

Image 20 r10_03-02-000-0056 Contents Index About



When it comes to downright hustling, Tracy W. Pratt has few equals...A dozen such men as Tracy Pratt would make Huntsville as big as Chicago in a dozen years."

On numerous occasions these news reports cited Pratt as predicting another mill would locate here and the predictions were soon confirmed.



Lowe Mills

In 1900 Pratt was successful in securing Huntsville's fifth cotton mill, Lowe (later to become the Genesco plant and now part of Martin Industries) which located at 9th Avenue and Seminole Drive. For three years Pratt had negotiated with Arthur H. Lowe of Fitchburg, Massachusetts, to reach a final settlement in which the West Huntsville Land & Improvement Company agreed to donate nine blocks in West Huntsville in exchange for Lowe's promise to build a 10,000 spindle mill within one year." The subscribers to the \$100,000 stock issue were Lowe (\$10,000); George P. Grant, Jr., also of Fitchburg (\$10,000); J. Harper Poor of New York (\$10,000); J. Harper Poor of New York (\$20,000); Wellman and Pratt (\$5,000 each); Charles Lane Poor of Shelter Island, New York (\$15,000); Rodney Wallace (\$10,000); David M. Dillon (\$5,000); J. R. Boyd of Huntsville (\$5,000); and A. W. Hunking, manager of Merrimack Mills (\$5,000)." The remaining \$10,000 was probably raised by local investors in small increments. Pratt and Wellman were the only Huntsvillians to serve on the board of directors, and Wellman also served as vice-president.

On two other occasions in 1900

the Weekly Tribune credited Pratt with securing another industry for the city—the Rowe Knitting Company which he clinched late in the year. The plant manufactured cotton and woolen yarns, fabrics and underwear, and was located in West Huntsville on 9th Avenue and 10th Street. Three blocks for the mill's village were provided by the West Huntsville Land & Improvement Company in return for erecting a two-story mill with 15,000 square feet on each floor. Again much of the requisite \$300,000 capital was supplied by Northerners. W. H. Rowe, Jr., subscribing \$185,000, lived in Troy, New York; Frances J. Wood Rowe, representing \$25,000, was from Hartford, New York; and Harry H. Day, investing \$5,000, lived in Lancingburg, New York. Pratt and Wellman each provided \$1,250. In 1908 the Rowe Mills became the Huntsville Knitting Company and in 1928, Helen Mills.

A separate account clearly illustrates the enormously important role that outside capitalists played in Huntsville's turn of the century development. In response to burgeoning northern investments, the local citizens attempted to establish a "People's Cotton Mill" here in 1899. This endeavor was to be owned by a large number of small investors as opposed to the small number of large investors that controlled the city's other textile mills. The maximum subscription allowed was \$2,000, and on the first evening \$15,000 was taken toward an undisclosed goal. However, the consequence of outside capital is enhanced rather than lessened by this figure: Boyd & Wellman contributed \$2,000; Wells, \$1,000 plus a guarantee of \$2,000 in additional pledges, presumably from outsiders; and Pratt subscribed \$1,000 with an additional \$2,000 in guarantees. This \$8,000 accounts for over one-half of the amount raised without including the \$2,000 pledged by a Providence, Rhode Island, resident. "More revealing was the observation by N. F. Thompson, an Alabama native then residing in the North, that the "moral effect of building a \$100,000 mill ourselves is better than

21

Names:

Boyd, J. R. Day, Harry H. Dillon, David M. Grant, George P., Jr. Hunking, A. W. Lowe, Arthur H. Poor, Charles Lane Poor, J. Harper Pratt, Tracy W. Rowe, Frances J. Wood Rowe, W. H., Jr. Wallace, Rodney Wellman,

Types:



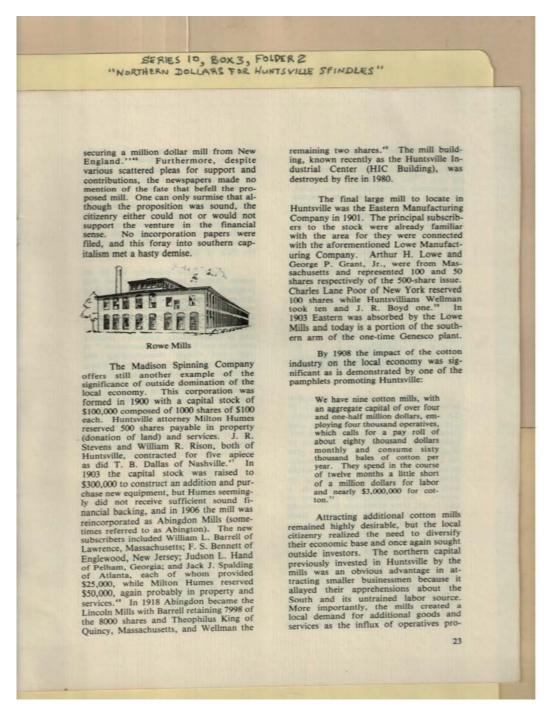
Names:

West Huntsville Mills

Types:

photograph

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Names:

Barrell, William L. Bennett, F. S. Boyd, J. R.

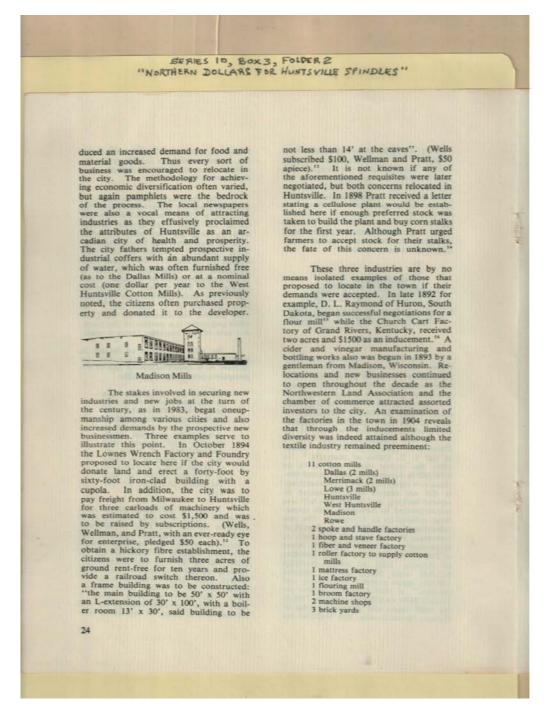
Dallas, T. B.

Types:

report

Grant, George P., Jr. Hand, Judson L. Humes, Milton King, Theophilus Lowe, Arthur H. Poor, Charles Lane Rison, William R. Spalding, Jack J. Stevens, J. R. Wellman,

Image 23 r10_03-02-000-0059 <u>Contents</u> <u>Index</u> <u>About</u>



Names:

Pratt,

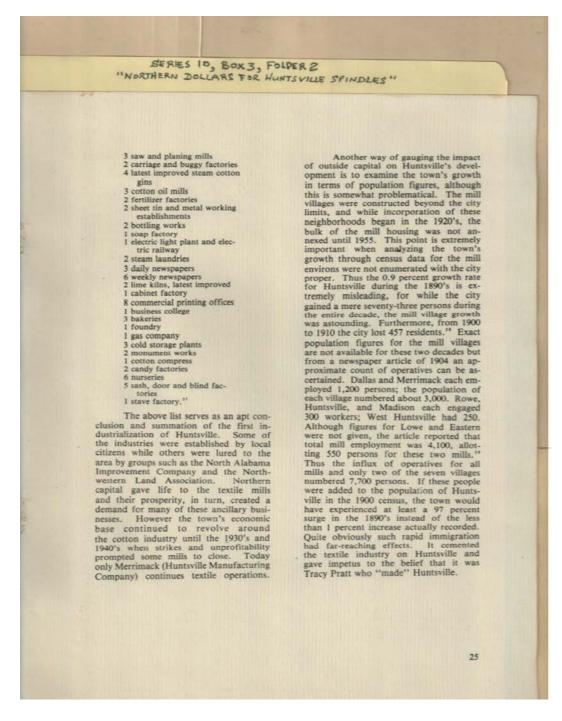
Raymond, D. L.

Wellman,

Wells,

Types: report

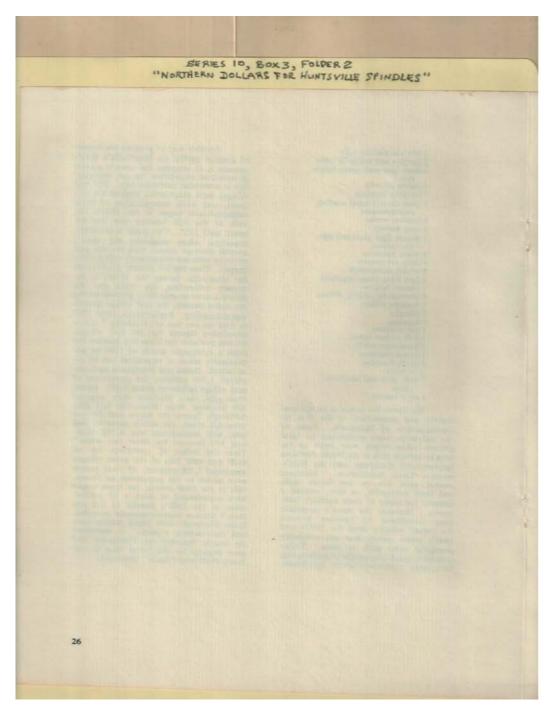
Image 24 r10_03-02-000-0060 Contents Index About



Names:

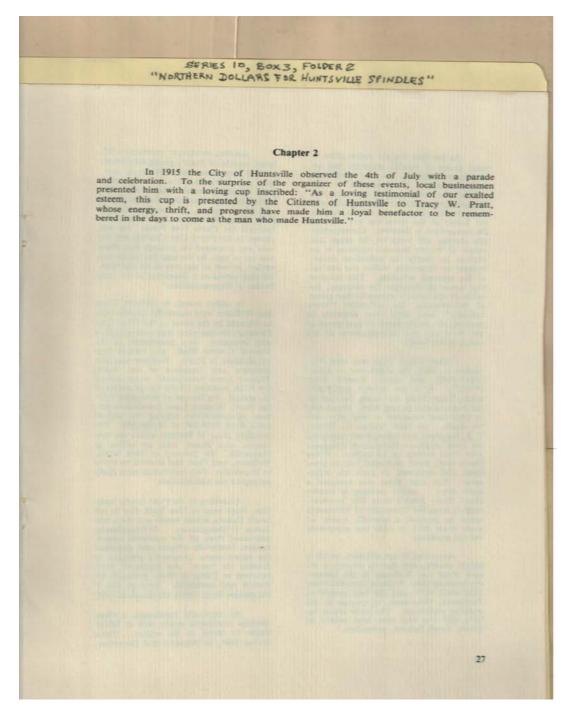
Pratt, Tracy

Types:



Types:

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Names:

Pratt, Tracy W.

Types:

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SERIES 10, BOX 3, FOLDER 2 "NORTHERN DOLLARS FOR HUNTSVILLE SPINDLES"

As the first chapter makes clear, a small group of outside investors had an inordinate influence on the successful industrialization of Huntsville at the turn of the century, and the most visible and active member of this group was Tracy Pratt, a man whose role in shaping the future of the town has not received the recognition it deserves. Consequently this chapter will focus on the range and extent of Pratt's business ventures in an attempt to clarify his individual contributions to Huntsville within the context of his national activities. This account also serves to illustrate, by example, the mode of operation common to that group of businessmen, the self-styled "town builders," who were vital elements in spurring the development of new towns in the West and the redevelopment of old towns in the South.

Tracy Wilder Pratt was born September 1, 1861, the eldest son of Albert (1837-1910) and Agnes Russell Pratt (?-1897). It is not known specifically where Tracy Pratt was born, but the elder Pratt located in Red Wing, Minnesota, in 1863 and remained in that city until his death. In 1868 Joshua C. Pierce, T. K. Simmons and Albert Pratt organized the bank of Pierce Simmons & Company with Pratt serving as its cashier. When Pierce died, Pratt succeeded him as president and remained so until his retirement. The elder Pratt also operated a book store. Sadly, nothing is known about Tracy Pratt's early life; however, records from the University of Minnesota reveal he pursued a scientific course of study from 1878 to 1880 but apparently did not graduate.

According to one obituary, which is highly questionable due to numerous errors, Pratt met Wellman at the University (records show Wellman attended from 1876 until 1877) and the two moved to Zumbrota, Minnesota, to engage in the banking profession. The same article relates that the two men later settled in Pierre, South Dakota, as bankers.

Another newspaper expressed a different version of Pratt's young adulthood. In 1915 Pratt returned to Pierre on business, prompting an account in that city's Daily Capital-Journal which stated that he had moved to the South Dakota capital with his newspaper, the Goodhue County (Red Wing, Minnesota) Free Press, and founded the Pierre Free Press. He was elected to the Pierre City Council, but the vote was contested on grounds that Pratt was not of age. By the time the matter was settled, he was of age, ran again and won. He also served as a Democrat in the state House of Representatives.³

In either event, by 1890-91 Pratt and Wellman were successful businessmen as depicted by the cover of the Pierre City Directory for that year; they sold real estate and insurance, were proprietors of the Dakota Central Bank, and owned four subdivisions in Pierre. Wellman was also secretary and treasurer of the North Western Land Association, which owned the Wells Addition (Wells was president of the group). By the end of November 1891 the North Western Land Association had been reincorporated upping the capital stock from \$100,000 to \$6,000,000. The principal place of business under the new charter was Pierre with an office at Huntsville. By January of 1892 Wells, Wellman, and Pratt had decided to move to Huntsville. Two occurances most likely prompted the translocation.

According to the Pratt family tradition, Pratt went to New York City to sell South Dakota school bonds and there met James O'Shaughnessy. O'Shaughnessy convinced Pratt of the economic opportunities Huntsville offered and described the improvement company's attempts to develop the town. An impressed Pratt returned to Pierre to then persuade his friends and associates. Perhaps this is the reason Wells visited the South in 1891.

As previously mentioned, a Chattanooga newspaper article told of Wells' desire to invest in the region. Twice during 1891, in February and December,

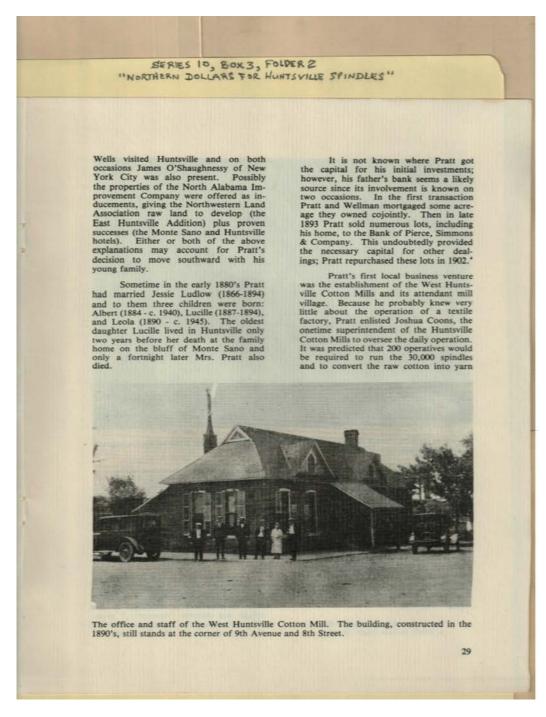
28

Names:

O'Shaughnessy, James Pierce, Joshua C. Pratt, Agnes Russell Pratt, Albert Pratt, Tracy Wilder Simmons, T. K. Wellman,

Types:

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Names:

Coons, Joshua Ludlow, Jessie O'Shaughnessy, James

Pierce,
Pratt,
Pratt, Albert
Pratt, Leola

Pratt, Lucille Simmons, Wellman, Wells, West Huntsville Cotton Mill

Types:

photograph

Image 29 r10_03-02-000-0065 <u>Contents</u> <u>Index</u> <u>About</u>



Names:

Coons,

Merrimack Aerial Photograph Pratt,

Types:

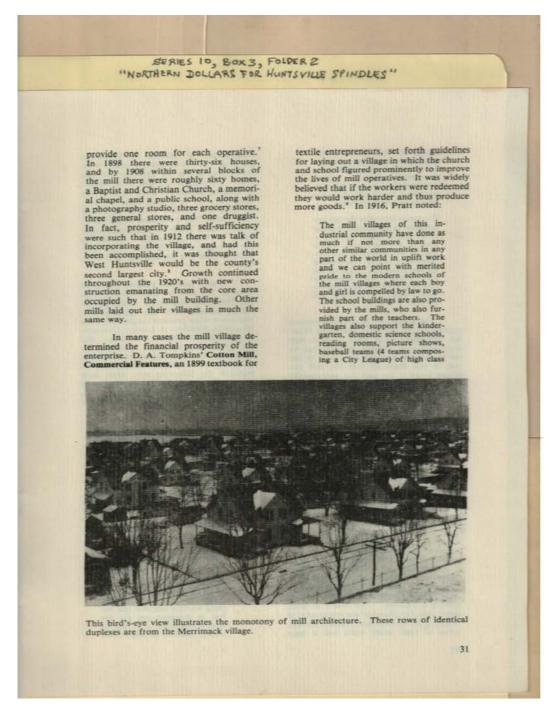
photograph

report

Dates:

1937

Image 30 r10_03-02-000-0066 Contents Index About



Names:

Merrimack Village

Pratt,

Tompkins, D. A.

Types:

photograph

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players but best of all is the good uplift work done through the four Young Men's Christian Associations and the trained nurses provided by each mill who are subject to the call of anyone needing help in the villages.

The nurses look after the sanitary condition in and about each house in the villages, report the appearance of any contageous disease and see that quarantine is established when needed, thus insuring healthy conditions. All of the mill villages are splendidly lighted with electric lights and the water supply is plentiful and pure. 19

The newspapers present a profitable appearance for the West Huntsville Mills. An unsolicited wage hike, a most rare occurance, was granted in 1893 due to the amount of business, and later in the year it was disclosed that the mill ran fifteen hours a day and was two months behind on filling orders. The stock was reportedly rising in value."

The success of the mill operation freed Pratt to work with the Northwestern Land Association, and perhaps there was no traveler as inexhaustable as Pratt when working on behalf of Huntsville. The quest for personal business for his mill and opportunities for the city took him nationwide throughout the 1890's. He was selected by the chamber of commerce to address a Birmingham meeting on cotton mills, and his paper on the advantages of locating cotton factories in Huntsville appeared in newspapers across the country. At the Atlanta Cotton States and International Exposition in 1895, Pratt was appointed to the board of managers to represent Alabama and was granted an hour to promote the city to the Cotton Manufacturers Association of New England. The chamber later sent him back to Atlanta to negotiate with a palace car company seeking a location. To secure an army camp here, the chamber was represented in Washington by Pratt and Humes; the outcome of their many visits was a large

encampment of soldiers in Huntsville proper and its two environs, East and West Huntsville, during the Spanish-American War. Throughout his life, Pratt sought to locate a permanent army camp in the city, but only temporary ones resulted. In 1902 he traveled to the capital in vain, but in 1907 a National Guard camp, named Camp Tracy W. Pratt, was established in West Huntsville. As late as the outbreak of World War I, he again beseeched the War Department for a camp-site.!"

Pratt's personal business also grew steadily. In 1895 he and Coons formed the Huntsville Warehouse Company for cotton storage; Pratt also subscribed to numerous other projects ranging from the Huntsville Furniture & Lumber Company to the Southern Handle Company. But his greatest contribution occurred in 1899 when he convinced Merrimack Mills to locate in Huntsville; his success was repeated the following year when both Lowe Mills and Rowe Knitting Company decided in favor of Huntsville. In 1899 Pratt also brought the streetcar system to town.

That same year machinery to convert a square bale of cotton into a round one was installed in the West Huntsville Cotton Mills. Although the Mercury reported that Pratt's was "the first experiment of the kind that has been tried in the United States," the statement is most likely inaccurate, since Pratt toyed with the idea in mid-1897 when the same newspaper wrote that the mill's round-bale machinery was then being shipped." The advantages of the round bale were impressive:

Lessen price of ginning to onehalf and produce a sample that will bring the farmer from 1/3¢ to 1/4¢ a pound more for his cotton...the bale is so reduced in size (a bale of 500 pounds being but four feet high and two feet in diameter) and the fire hazard eliminated, there will be a great reduction in freight rates,

Names:

Coons,

Humes,

Pratt,

Types:

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both on railroads and water. By this method of handling, false packing is impossible and the manufacturer knows [this]...It is estimated by several of the best authorities on cotton that the South loses \$30,000,000 a year by reason of the crude manner in which the cotton crop is handled.¹⁷

If the other local mills converted to the round-bale press, the newspapers did not report it, but Pratt, always eager for innovations, did so with apparent success.

Like the investors he attracted to Huntsville, Pratt pursued business opportunities outside his adopted home, probably as a form of reciprocity as much as for financial profit. To determine these interests one must rely heavily upon the newspapers since corporation records were usually filed with the county and state in which the business was conducted. If the newspapers reported accurately, Pratt's dealings outside Huntsville were quite impressive. His first was in 1900 with the formation of Buck & Pratt, a cotton commission business with offices in New York City. In the early twentieth century Pratt traveled to New York numerous times for his business and also to promote Huntsville, and he soon became involved in a new ambitious venture.

The Southern Textile Company was incorporated in New Jersey early in 1903 with a capital stock of \$14,000,000. The general character of the business was "buying, selling, manufacturing, and dealing generally with cotton, yarns, and textile materials." However, the company charter granted various related activities from buying stock in other corporations to manufacturing locomotives, wagons and boats to transport the company products. Apparently the bottom line was to acquire southern textile mills and sell their goods through one commission house, possibly the firm of Buck and Pratt. Although Pratt's name does

not appear as an incorporator, for 1904 he served as vice-president and treasurer. No other Huntsvillian seems to have served as a director.¹⁹

The actual business of this enterprise is difficult to assess for the local newspapers hit their nadir for contradictions. Late in 1902 the Mercury stated that Pratt and four North Carolinians met to place the value on mills seeking to merge. There were 135 applications, but only seventy appeared likely to fuse into a \$30,000,000 company. In April of the following year, the same newspaper reported that Pratt was attempting to lure sixty mills in Georgia, Tennessee, and North and South Carolina into a \$20,000,000 venture. The Herald in August of 1903 noted that the merger of seventy mills had been completed, that the capital stock of \$14,000,000 had been raised in New York, and that the promoters of the takeover were the firm of Buck & Pratt of New York City. The following month the Mercury announced the new company was composed of sixty mills.

The role of Pratt's West Huntsville Cotton Mills lends further confusion. In July of 1903 the Herald and Republican both stated that this mill was included in the merger and had closed down to await the new cotton crop. In January 1904 the Herald backtracked by declaring the mill was still owned by Pratt and would begin operations soon. Early in 1905 the Democrat announced that the mill, which went into the trust, had been closed for two years and would resume running shortly. At this point, early 1905, the Huntsville newspapers fortunately ceased their coverage of the Southern Textile Company; however, one account by the New York Times is illuminative.

In mid-1904 a petition of bankruptcy was filed against the Southern Textile Company by creditors seeking just over \$10,000. The Times account reported that the company was insolvent and, aside from the bonded debt, that the com-

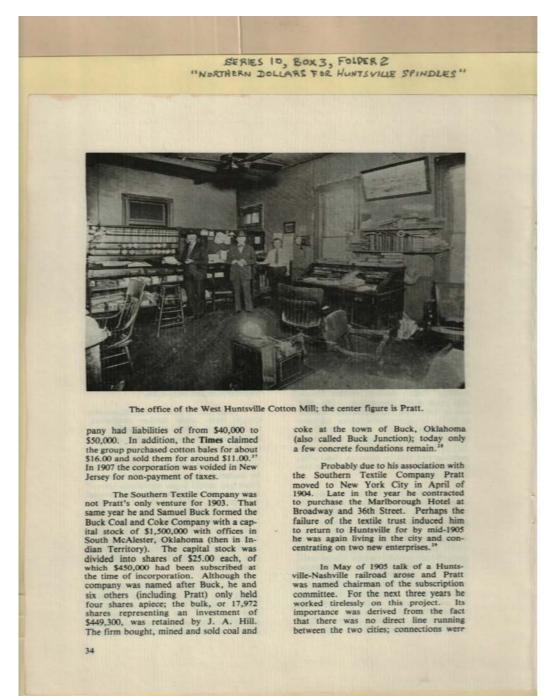
33

Names:

Pratt,

Types:

Image 33 r10_03-02-000-0069 Contents Index About



Names:

Buck, Samuel Hill, J. A.

Pratt, Tracy

West Huntsville Cotton Mill Office

Types:

photograph

Image 34 r10_03-02-000-0070 Contents Index About

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made in Decatur, or one had to travel to Elora, Tennessee, then eastwardly on to Dechard, Tennessee, and finally on to Nashville. A direct line would open up the cities of the Northeast and Northwest for more convenient, more rapid, and cheaper transportation. There were ninety-five towns along the proposed line, which passed through or near Elkton, Lewisburg, Chapel Hill, Eagleville, Triune, and Nashville (roughly 1-65 to a point north of Elkton, then following Alternate Highway 31 into Nashville). Considering the benefits to Huntsville-Madison County alone, the stakes were indeed high. Twenty-seven million pounds of cotton were shipped annually, mostly to northern cities, along with 12,000 tons of cotton seed products and 600 carloads of nursery products. Thus any improvement was deemed highly desirable.

The capital stock of the railroad company was set at \$3,000,000. Because a Huntsville-Nashville road had been begun several times previously but never completed due to a lack of funds, a new approach was conceived. The plan called for \$1,500,000 in cash to be deposited with the Knickerbocker Trust Company in New York before any work commenced. Stock and bond sales were the main sources of capital, although counties along the route of the road were required to raise \$250,000. This apportionment was as follows for the Tennessee counties: Giles and Lincoln counties—\$50,000; Marshall County—\$50,000; Rutherford, Williamson, and Davidson counties (including Nashville)—\$100,000.

The subscription for Madison County was set at \$50,000. Pratt pledged \$1,000 and received \$5,000 from the Huntsville City Council. Aside from numerous trips to New York City on behalf of the proposed road, Pratt and the local newspapers made countless appeals for subscriptions. Pratt perceived the road as necessary to develop the phosphate lands lying near the road which had remained untapped due to poor transportation. He predicted the road

would mean "100% advance in real estate values, thousands of new people, many new industries, and material prosperity in all trade and business.""

By the end of March 1908, \$35,000 of Madison County's \$50,000 subscription had been paid, and only \$5,000 more was required before work could commence. In July of the same year Pratt broke ground for the new railroad and christened the plow with a bottle of beer; this is the last mention of the road by the newspapers. Perhaps the final monies could not be raised, or possibly a portion of the original investors reneged on their pledges. At any rate, the road was not constructed which must have been a great disappointment to Pratt. However, his other major endeavor of the period was an unqualified success.

Around 1905 the drilling of oil wells had begun in the vicinity of Hazel Green, but instead of oil, the wells struck natural gas. Pratt became interested, although it is not known whether he was acting alone or in conjunction with the New York-Alabama Oil Company (sometimes called the New York-Alabama Gas Company), a Delaware corporation in which he was active. An expert from Indiana was brought in who advised the company to drill near the West Huntsville Cotton Mills, where gas was indeed discovered. By 1907 the corporation sought a franchise to furnish the City of Huntsville and its environs with natural gas.

The most attractive advantage of natural gas was its cost. Manufactured gas cost \$2.25 per thousand cubic feet while the New York-Alabama Company proposed to sell the natural article for 50¢ per thousand. The savings on heating, lighting, and cooking were indeed substantial. For example, a storekeeper in West Huntsville claimed he lit his store and house for a nickel per day. Cheap power was thus accessible to the common man as well as vaunted to the industrialist as an inducement for this area. "Huntsville. 50,000, 1910." ran

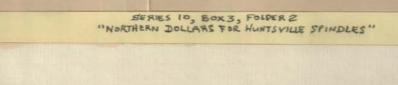
35

Names:

Huntsville-Nashville Railroad Pratt,

Types:

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a headline for several months beside the Evening Banner's masthead in 1907 reflecting the town's faith that cheap natural gas would spark a population boom. The same newspaper also reported that signs were to be erected by the Business Men's Club around the town and at the depot proclaiming "Huntsville. 50,000, 1910. Natural Gas." The prediction, albeit apocryphal, provided a great morale boost for the city:

Huntsville appears to be about to enter into an era of prosperity such as has never been known before.

Local people are beginning to feel buoyant and the spirit of enterprise is catching, becoming epidemic."

Because the State of Delaware does not require the names of stockholders to be filed at the time of incorporation, an examination of the New York-Alabama Company is difficult. Newspapers of 1905 cite Pratt as vice-president and general manager; a 1907 blurb reports William B. Lightfoot of New York was treasurer, Col. S. J. Harmon of Baltimore a principal stockholder, and J. F. Gillespie of Birmingham the company's attorney. Again it appears that Pratt sought outside investors to provide inexpensive power for the hinterlands of Alabama.

It also appears that the New York-Alabama Oil Company began searching about 1902 for oil and only later became interested in natural gas. In Madison County alone the company negotiated about 185 leases (some for tracts of several hundred acres) which were broadly worded to allow the company to secure oil, gas, coal, or mineral rights. This seemingly indicates financial stability, but in 1914 the company merged with the Huntsville Gas, Light & Fuel Company to form the Huntsville Consolidated Gas Company. The reason given to the New York-Alabama shareholders was lack of capital and insufficient stock sales to continue operations. One share of

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stock in the new company was issued for four shares of New York-Alabama stock to partially appease shareholders.³⁷

The aforementioned Buck Coal and Coke Company was not Pratt's only foray into the coal mining business. In 1906 he was an incorporator of the Straight Mountain Coal and Mining Company, whose principal branch office was at Carlisle, Etowah County, Alabama. The main office was located at Huntsville since five of the six incorporators resided at that place. Pratt and James R. Boyd invested \$2500 apiece, while Henry J. Certain, Robert T. Baugh, and Charles M. Baugh of Gadsden pledged \$5,000 each." During the three years prior to this incorporation, Henry J. Certain as trustee had purchased about 250 acres in Etowah County, presumably for the company to develop.

Although it will be remembered that in 1907 Pratt was actively involved with the proposed Huntsville-Nashville Railroad and the New York-Alabama Oil Company, those were not his only business dealings. In mid-1907 he was granted the franchise to erect and operate an electric railway and power plant for Bridgeport, Alabama. The railroad was to connect Bridgeport with Copenhagen, South Pittsburgh, Jasper, Huntsville, Scottsboro and Stevenson." That same year he served as a delegate to the annual convention of the Tennessee River Improvement Association in Knoxville, a group organized to press Congress for harbor improvements to facilitate river transportation. In recognition of Pratt's multiple efforts on behalf of the town, the Evening Banner issued this tribute:

No town ever had a more enterprising citizen than Mr. Pratt and no town has ever received more at the hands of one citizen than Huntsville has his.

His time, brains, and energy have always been at the service of his town and practically all of the substantial growth of the town

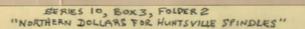
Names:

Baugh, Charles M. Baugh, Robert T. Boyd, James R. Certain, Henry J. Gillespie, J. F.

Harmon, S. J., Colonel Lightfoot, William B. Pratt,

Types:

Image 36 r10_03-02-000-0072 <u>Contents</u> <u>Index</u> <u>About</u>



since his residence here has been due to his efforts.

In the following years Pratt continued his affiliation with the New York-Alabama Oil Company and frequently traveled throughout the country to develop new opportunities for Huntsville. His association with the Business Men's Club and the chamber of commerce involved pursuing both outside industries and local improvements such as the Twickenham Hotel, a project promoted in 1913 as essential since Huntsville lacked adequate hotel space. It is entirely probable that he continued to invest outside the area, but it was 1914 before he engaged in another ambitious local project.

It was in this year that the Allentown Power Company was incorporated in Florence with Pratt serving as vice-president. The capital stock was set at \$200,000; and Pratt, N. F. Thompson and Alan Jemison of Birmingham, Thurston H. Allen of Florence, and Harry H. Read of Philadelphia each took \$20,000 of the issue. The principal function of the group was to construct hydroelectric dams on Cypress Creek near Florence and subdivide the adjacent property for summer homes. In addition the company's charter provided for the marketing of timber and minerals. The corporation existed only two months before consolidating with the Lauderdale Power Company which had been created to develop hydroelectric power along Shoals Creek. Since the two companies had been chartered for similar objectives, the merger seemed logical. The capital stock was raised to \$400,000, and the directors were Solon Jacobs of Birmingham and the aforementioned Jemison, Read, Allen and Pratt, who served as treasurer." It is unknown what the company actually developed, but similar proposals to construct dams faced either congressional or presidential vetoes.

In 1916, however, the federal government finally appropriated \$20,000,000 for construction of a nitrate plant and dam for the Shoals area. Both projects had dual purposes: nitrates were used in munitions during wartime and in fertilizers during peacetime while Wilson Dam would facilitate navigation as well as produce electricity to run the nitrate plant. The boost these projects provided North Alabama is incalcuable.

Pratt became the leading advocate of this government undertaking because he recognized that the new fertilizer contained forty percent more plant food than the older substance yet could be sold at a lower price. He further predicted:

"The commercial organizations of the South have never had—in our judgment—as great an opportunity to do something for their section of our southland as is presented in this Muscle Shoals matter." ¹²

Two nitrate plants were completed in 1917. Wilson Dam was begun in the summer of 1918 and work continued until 1921 when Congress suspended appropriations. Pratt represented Huntsville in Washington to lobby for the work to continue, but Congress stalled so that the dam was not completed until 1925.

The prospect of a major federal project for Florence had prompted a desire for improved transportation between that city and Huntsville. Accordingly, in conjunction with the Allentown Power Company, Jemison of Birmingham, Read of Philadelphia, and Allen of Florence joined with Jacobs of Birmingham to form the Florence and Huntsville Interuban Railway Company in late 1914. The capital stock was \$3,000. Although Pratt's name did not appear in the charter, the newspapers cited him as treasurer of the group." Perhaps it was perceived that the railroad would not become cost effective until the nitrate plant and dam were operative for the issue was silenced for several years.

A new, somewhat redirected, proposal surfaced in early 1918, this time

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Names:

Allen, Thurston H. Jacobs, Solon

Jemison, Alan Pratt,

Read, Harry H. Thompson, N. F.

Types:

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to link Muscle Shoals and Huntsville with an electric railway. Pratt stated that he and his associates would build the road if the people in the counties through which it ran demanded the road, i.e. would purchase predetermined amounts of the stock. Huntsville's assessment totaled \$15,000. It appears that Pratt served as treasurer in this new Muscle Shoals Traction Company and was a vocal proponent for donations." Although a contract was signed for the preliminary surveying of the road, it does not seem to have been completed. It seems likely that after the United States entered World War I, North Alabamians were pressed to their material limits by the Red Cross War Fund and the Liberty Loan programs.

Pratt generously donated his time and his money to both of these war programs and to other beneficent war-related projects as he had done for other benevolent societies throughout his life. In 1909 the Huntsville Christian Settlement Association was begun with Pratt and Wellman among the organizers. Its purpose was to provide "free kindergarten, night school and such other forms of moral and uplifting work...using the Virginia Hall" (precursor of the McCormick YMCA in West Huntsville)." Presumably, such charitable work also pervaded the Lowe, Eastern, and Rowe villages as well as West Huntsville.

A more far-reaching society was the Heralds of Liberty, organized in 1900 by Pratt; Wellman and James R. Boyd. Aside from encouraging a general improvement in the moral character of its members, the enterprise was chartered as a life insurance company. A few years after its inception the main headquarters moved from Huntsville to Philadelphia, probably due to rapid growth, for by 1913 the group had nearly 16,000 members. In 1925 the Heralds of Liberty became Liberty Life Assurance Society of Birmingham and today is known as the Liberty National Life Insurance Company.

On the lighter side, Pratt was rumored to be Gregory Falls, the hero in The Northerner, a 1905 roman a clef by Huntsvillian Norah Davis. The novel was set in Adrianville, Holmes County, Alabama, but the author took few pains to disguise her hometown. Her most recognizable character was Mrs. Eldridge-Jones, known in halycon times as the wife of "the Senator;" her second husband, Col. Jones, was "annexed with a hyphen." "The depiction, although unflattering, was clearly Virginia Clay-Clopton, the wife of Senator Clement Clay, and after his death, of David Clopton.

Gregory Falls was from New York City, a Republican (Pratt was a confirmed Democrat), and very unpopular with the citizenry, especially the newspapers. Falls came to the town to purchase and operate the old Power and Passenger Company which ran the streetcar system. In the course of the story he saved a black man from a mob lynching and in the end "got the girl." While the story was an indictment of southern bigotry and static ideals, the Falls character epitomized progress, ambition, and decency and could very easily have been based on Pratt."

Throughout the 1920's Pratt attended to his various business pursuits while experiencing major changes in his personal life. His second wife, Bertha Hughes Pratt, whom he had married in 1903, died in 1923, and the following year Pratt wed Neida Humphrey of Huntsville. Before her marriage Miss Humphrey had received acclaim as an operatic singer, having debuted at Rome, Italy, and traveled throughout Europe and the United States. To this union a daughter Bess was born.

Tracy Wilder Pratt died on October 29, 1928. His obituaries clearly elucidate his local influence:

> It is generally agreed that he was responsible for more of the major industries locating in Huntsville

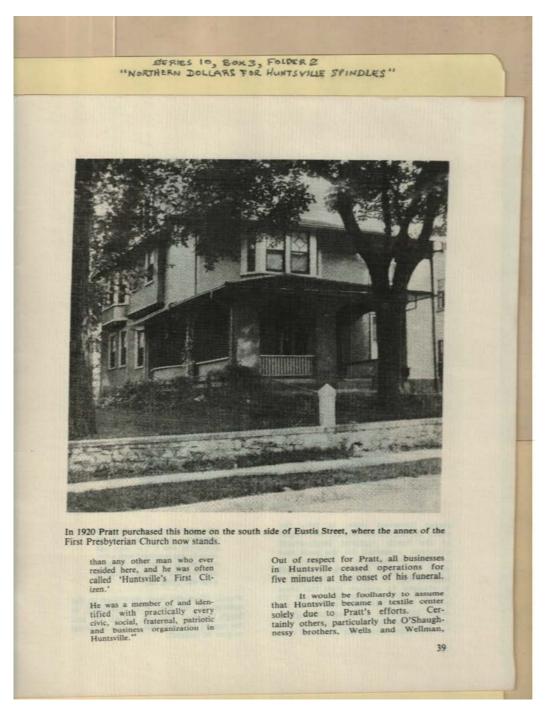
38

Names:

Boyd, James R. Clay, Clement, Senator Clay-Clopton, Virginia Copton, David Davis, Norah Eldridge-Jones, Mrs. Falls, Gregory Humphrey, Neida Jones, Colonel Pratt, Pratt, Bertha Hughes Wellman,

Types:

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Names:

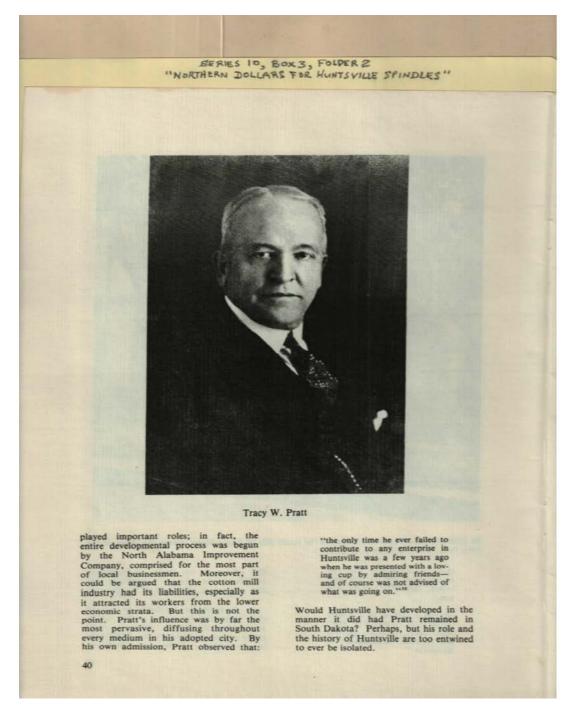
O'Shaughnessy,

Pratt Home On Eustis Street Pratt, Tracy Wellman, Wells,

Types:

photograph

Image 39 r10_03-02-000-0075 <u>Contents</u> <u>Index</u> <u>About</u>



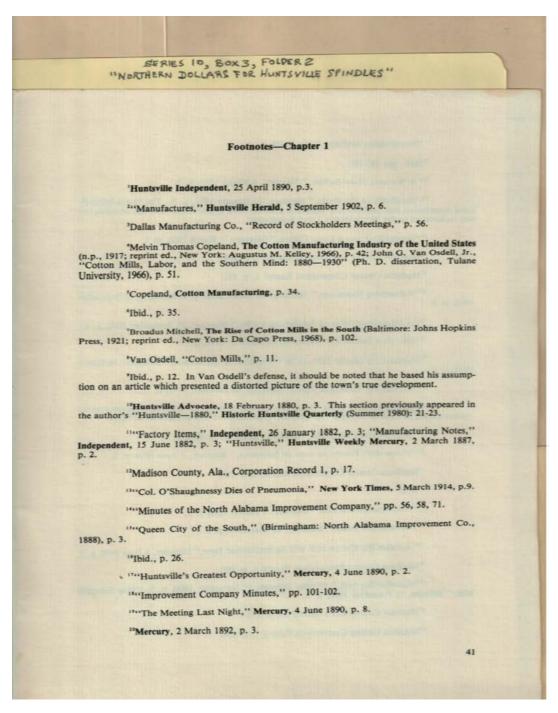
Names:

Pratt, Tracy W.

Types:

photograph

Image 40 r10_03-02-000-0076 Contents Index About



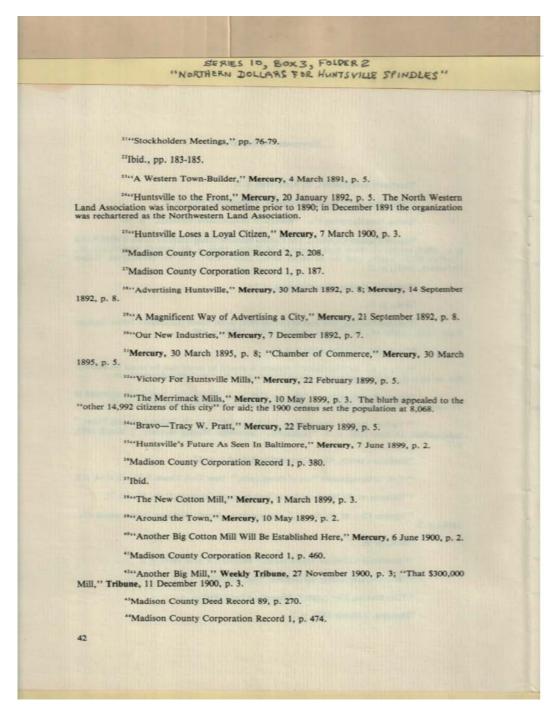
Names:

Copeland, Melvin Thomas Kelley, Augustus M. Mitchell, Broadus

O'Shaughnessy, Colonel Van Osdell, John G., Jr.

Types:

Image 41 r10_03-02-000-0077 <u>Contents</u> <u>Index</u> <u>About</u>

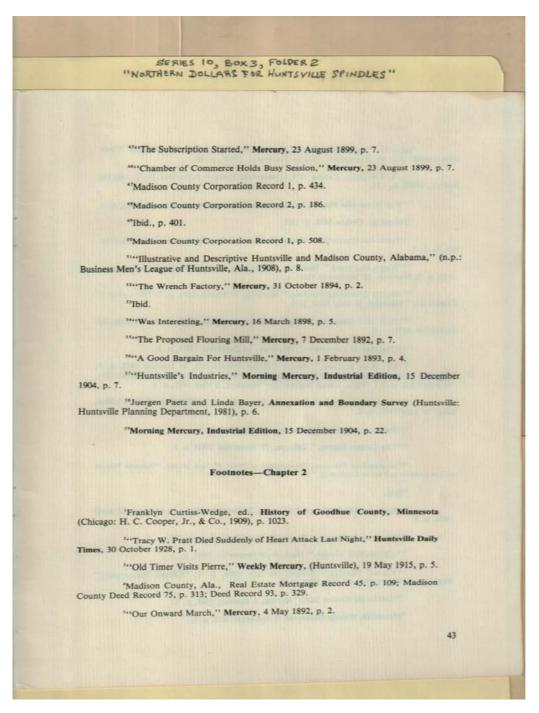


Names:

Pratt, Tracy W.

Types:

Image 42 r10_03-02-000-0078 <u>Contents</u> <u>Index</u> <u>About</u>



Names:

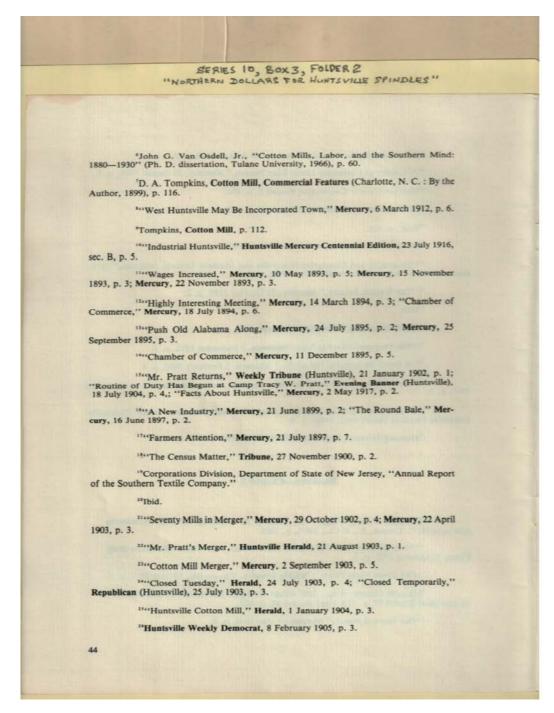
Bayer, Linda

Curtiss-Wedge, Franklyn

Paetz, Juergen Pratt, Tracy W.

Types:

Image 43 r10_03-02-000-0079 <u>Contents</u> <u>Index</u> <u>About</u>



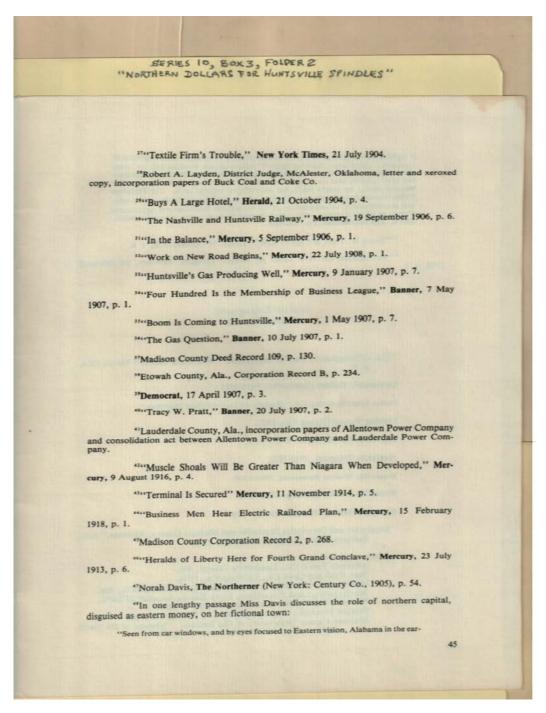
Names:

Pratt, Tracy W. Tompkins, D. A.

Van Osdell, John G., Jr.

Types:

Image 44 r10_03-02-000-0080 <u>Contents</u> <u>Index</u> <u>About</u>



Names:

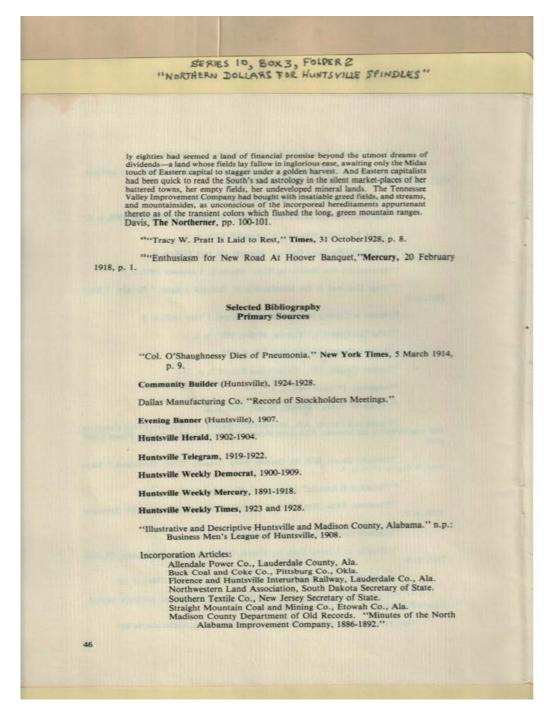
Davis, Norah

Layden, Robert A., Judge

Pratt, Tracy W.

Types:

Image 45 r10_03-02-000-0081 <u>Contents</u> <u>Index</u> <u>About</u>



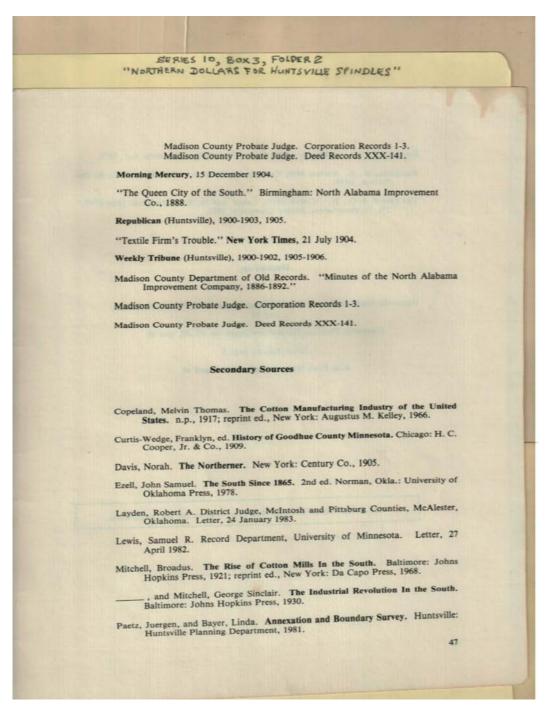
Names:

Davis, Norah

O'Shaughnessy, Colonel Pratt, Tracy W.

Types:

Image 46 r10_03-02-000-0082 <u>Contents</u> <u>Index</u> <u>About</u>

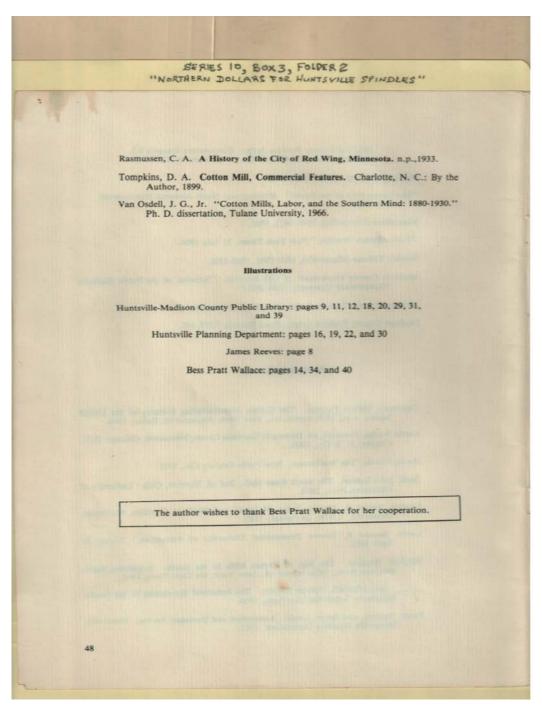


Names:

Bayer, Linda Copeland, Melvin Thomas Curtiss-Wedge, Franklyn Davis, Norah Ezell, John Samuel Layden, Robert A., Judge Lewis, Samuel R. Mitchell, Broadus Paetz, Juergen Sinclair, George

Types:

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Names:

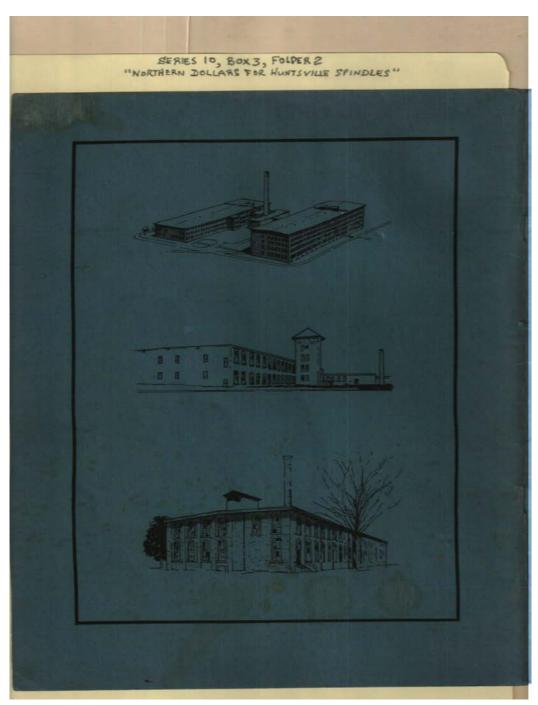
Rasmussen, C. A. Reeves, James

Tompkins, D. A.

Van Osdell, John G., Jr.

Wallace, Bess Pratt

Types:



Types:

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